

A family-owned business in Delhi since 2015, offers high-quality, non-GMO vegetable, flower, herb, tree, and fruit seeds. Proudly Indian, the seeds are fresh and carefully handpicked.

### CASE STUDY



80% increased Ad sales, improved CTR & #1 Bestseller Seeds' Brand 4-Month Growth with Adsify

# Objective

Boost stagnant sales, improve ad spend efficiency, and enhance product visibility and performance on Amazon.

## Solution

- Refined campaigns and focused on high-converting keywords to boost efficiency.
- Increased spend on premium variations, improved visibility and boosting ad sales by 80%.
- Optimized ACoS, reducing it from 26.52% to 20.95%.
- Enhanced listing CTR from 0.71% to 1.14%.
- Maximized ad placements with a lowbudget strategy, achieving 2X units ordered.

## Results

- Ad Sales up 80%.
- ACoS: Reduced 21%.
- CTR increased from **0.71%** to **1.14%.**
- Units ordered: 2X increase.
- Multiple top **Best Seller Ranks** achieved.

# At a glance

#### **Challenges:**

- Sales stagnated at ₹10–11 Lakhs.
- High ACoS (26.52%).
- Low Visibility

#### **Results:**

- **80%** ad sales growth.
- ACoS reduced to 20.95%.
- **2X** units ordered.
- All-time high sales in October 2024 (**61.73%** growth).

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We've been working with Adsify for 4-5 months, the results have been fantastic they boosted our **monthly revenue** by **50%** in just **3** months! Sanjay has managed our account exceptionally well, ensures top visibility for our products on key keywords. Huge thanks to both Sanjay & Naman for their dedication and support in helping us grow. Highly recommend Adsify to anyone looking to grow profitably on Amazon!