

Foodherbs' is a leading herbal product brand based in Tamil Nadu, India, has been delivering high-quality, natural herb powders to customers across India and internationally.

Visit FOODHERBS' Brand Store on Amazon

CASE STUDY



227.1% Sales Growth, 30% Lower ACoS & CTR Uplifted by 37%, a focused strategy scaled in 6 months.

Objective

Fix unstructured ads, improve product visibility, and drive Pan-India growth via Amazon.

Solution

- Upgraded Listing Creatives: Highquality images showing product, ingredients & texture.
- Pan-India FBA Rollout: Expanded to multiple states based on demand data.
- Ad Strategy Revamp: Switched to high-intent keywords, focused SP campaigns, auto ads with negatives.
- 3X Ad Spend Scaling: Achieved all time high ad sales at just 21.65% ACoS.
- Built Brand Store from scratch.

Results

- CTR up by **37.33**% from **0.75**% to **1.03**%.
- Conversion Rate up by 34.9% from 10.6% to 14.3%.
- ACoS reduced by 30.25% from 31.04% to 21.65%.
- Ad Sales up by **227.1%**.
- Brand Store recognized as "High Quality" by Amazon.

At a glance

Challenges:

- Delivery to only 1 state via FBA
- Unstructured ads, ACoS hit 31%.
- No Brand Store, poor trust appeal

Results:

- CTR up by **37.33%**
- Conversion up by **34.9%**
- Ad Sales up by **227.1%**
- ACoS down by **30.25%**
- "High Quality" Brand
 Store live



We've been working with the ADSIFY for 4–5 months and the results have been fantastic. Ad sales grew by nearly 250%, revenue up 175%, all while keeping ACoS & TACoS stable. They didn't just optimize our ads — they also revamped our listing creatives and built a new Brand Store, which alone boosted ad sales by 30%. I would really like to thank Sanjay and the team for their dedication